

<b>Società</b>	Norma's Teaching is an e-learning Company which is revolutionizing the learning of the English language
<b>Sede</b>	Reggio Emilia
<b>Codice</b>	462/22 COO
<b>Ultimo Aggiornamento</b>	mercoledì 6 Aprile 2022

Norma's Teaching is an e-learning Company which is revolutionizing the learning of the English language. Young, dynamic, with remarkable growth and enormous success, using a completely innovative method.

Do you want to be part of this exciting project? We are now selecting the

# Chief Operating Officer

## Digital Solutions

We are looking for a **Chief Operating Officer (COO)** to oversee our organization's ongoing operations and procedures. You will be the company's second-in-command and responsible for the efficiency of the business.

### Objectives of this Role

- **Collaborate with the Founders in setting and driving organizational vision, operational strategy, coordinating the 1° Line Functions**
- Translate strategy into actionable goals for performance and growth helping to implement organization-wide goal setting, performance management, and annual operating planning
- **Oversee company operations and employee productivity, building a highly inclusive culture ensuring that team members thrive and organizational outcomes are met**
- Ensure effective recruiting, onboarding, professional development, performance management, and retention

- **Adhere to company business requirements, procedures, IT and overall Safety requirements in full compliance with Health & Security Requirements, taking action when necessary**
- Manage budgets, resource allocation, costs and revenues keeping aligned with the Team regarding changes in the Redemption delta
- **Develop project progress reports for constant comparison with management, quickly identify critical issues and forecast results.**
- Support and drive the team towards high level of satisfaction

## Skills and Qualifications

- **Bachelor's degree in Engineering or Business Administration or related field**
- 5+ years' experience in advanced Digital Solution Business
- **Strong Leadership skills, with determination and personal integrity**
- Understanding of advanced business planning and regulatory issues
- **A solid grasp of data analysis and performance metrics**
- Be able to diagnose problems quickly and have foresight into potential issues
- **Digital Culture and Mindset**

## Soft Skills

- **Versatile, open-minded, dynamic, responsible and committed.**
- Enthusiastic, curious, proactive and self-motivated.
- **Goal and business oriented with a problem-solving attitude and able to prioritize tasks.**
- Able to manage budget and strong leadership skills
- **Trustworthy and team player.**
- Forward-thinking, but also fast and oriented to immediate execution.
- **Analytical and comfortable with numbers.**

## What we offer



- **Level, Salary Package in line with the role**
- Bonus on achieving goals
- **Corporate Welfare Package**
- Part of a dynamic environment, with strong growth and innovation
- **Executive Challenge in a strategic position, part of a Powerful project and with the possibility of entering a rapidly evolving business**
- Permanent contract directly employed by the company
- **International Culture**

Place of work: Reggio Emilia

#### INFORMAZIONI PER SEGNALARE LA SUA CANDIDATURA

In una prima fase è possibile inviare mail [e.pinetti@kpconsulting.it](mailto:e.pinetti@kpconsulting.it) indicando il riferimento, successivamente è necessario completare i dati on line sul sito [www.kpconsulting.it](http://www.kpconsulting.it).

Si prega di creare, o aggiornare, il Suo Profilo K&P allegando CV aggiornato e breve Lettera di Presentazione, indicando il riferimento "Rif. 462/22 COO"

Il Profilo K&P è il documento che ci autorizza alla gestione dei dati oltre a permettere una conoscenza piu completa della candidatura.

Si chiede di esplicitare l'autorizzazione al trattamento dei dati personali (D.Lgs196/03).

K&P Consulting Srl, iscritta all'Albo delle Agenzie per il Lavoro , Prot. n° 39/0002041, invita i candidati amboessivi (L. 903/77) a leggere l'Infomativa sulla Privacy (art. 13 D.Lgs. 196/2003) sul sito [www.kpconsulting.it](http://www.kpconsulting.it)